

Testimonial for Joyce Kong – Real Estate Agent

We would like to highly recommend the professional service, as provided to us, by Joyce Kong of Harcourts Real Estate Agency.

From the first moment we met Joyce her professionalism and knowledge were evident, making it an easy choice for us to sign her on to sell our Winthrop property. Her knowledge of the area and of sales strategies were impressive. She was only positive about our property and helpful in her suggestions for improvements.

We needed to sell our property quickly on short notice and Joyce was able to get our property on the market within days. She worked consistently after that to secure us a sale within just two weeks, in a slow market. Throughout this process Joyce followed through with everything she promised which is such a rare thing in many industries these days.

There were no unrealistic promises or predications made. Joyce just worked hard with the potential buyers of our property, making herself available to communicate with them and show them through our property as often as required. This included doing multiple home opens on the weekends and doing private viewings during the week when required. Joyce kept us up to date on the all the potential buyers through a regular written report which we found very helpful during what was a potentially stressful time.

Joyce was available for us to contact 7 days a week, day and night, and she kept us up to date on all dealings relating to our sale. We were able to communicate via phone, text message and email and she always responded to our questions and queries.

After our sale was complete, Joyce continued to follow-up with us to ensure we were settled in our new property and answer some real estate queries which we were very appreciative of.

We wish Joyce all the very best for the future and will continue to recommend her services to anyone who expects only the best from their real estate agent.

Kindest Regards,

Tanya & Myles Draper
Karrinyup, WA.
118 Aitken Drive Winthrop

11th August 2011